

NEW MEMBER RECRUITMENT PROGRAM

PROGRAM PERIOD: Jan 2022 – Mar 2022 (3 TIENS business months)

WHO CAN PARTICIPATE: All distributors registered in TIENS Europe Region (exclude UA)

Qualification Details:

Sponsor recruits New Member with at least **300BV** first month purchase.

10% BONUS in month 1

Sponsor will receive 10% bonus based on the New Members' purchase BV in the joining month (at least 300BV).

10% BONUS in month 2&3

Sponsor will receive a 10% bonus based on the New Members' purchases BV (at least 150PV monthly) in the following second and third months.

Example:

Member A sponsors New Member B with 300 BV in Jan. Member A will win 30 USD as a bonus in Jan.

If B purchases 50PV in Feb. And 200PV (**180BV**) in Mar, A will receive no bonus in Feb, but **18 USD** in Mar.

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- **Example:**

- Member A sponsors B with 300 BV in Jan. A will receive an additional 30 USD. If B purchases 100PV in Feb. and 200PV (180BV) in Mar, A will receive no bonus in Oct, but 18 USD in Mar.
- DS A sponsors B with 200 BV in Jan. A is not eligible for receiving an additional bonus from B during the SIP period; even if B purchase more PV in Feb and Mar.



TNPV INCREMENT PROGRAM

PROGRAM PERIOD: Feb 2022 (1 business month)

WHO CAN PARTICIPATE : All 6-Star and above DS, registered in Europe Region
(exclude UA)

Qualification CONDITION for this Incentive purpose:

- ✓ 6-Star Member: 50 PPV, 1,500 TNPV, 200 GPV
- ✓ 7- Star Member: 100 PPV, 3,000 TNPV, 300 GPV
- ✓ 8-Star Member: 200 PPV, 5,000 TNPV, 500 GPV
- ✓ Honourary Rank Member: 200 PPV, 10,000 TNPV, 500 GPV

QUALIFICATION REQUIREMENT:

50USD BONUS will be paid for Member who have **25%** TNPV Increment comparing to TNPV in **Jan 2022**.

(Qualification conditions must be fulfilled).

AWARDED BONUS:

50 USD

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TNPV INCREMENT PROGRAM

- **Example:**

- 7* DS A, had 4000 TNPV in **Jan 2022**; A has 100PPV, 300 GPV and 5000 TNPV in **Feb 2022**, A will win 50 USD
- 7* DS A, had 2000 TNPV in **Jan 2022**; A has 100PPV and 2900 TNPV in **Feb 2022**, A will not win the bonus.
- **6* DS A, upgrades to 7* in Feb 2022, A should meet the active requirement of 7* in order to win the award.**

RANK ADVANCEMENT PROGRAM



INCENTIVE PERIOD:

Jan – Mar 2022 (3 months)

WHO CAN PARTICIPATE:

All distributors registered under countries in TIENS Europe Region (exclude UA)

All distributors who advance to 6-Star or above rank, during the qualification period will receive awards as follows

| Reward | New 6* | New 7* | New 8* |
|-----------------------|--|---|--|
| Current Rank | NDS or 5* and below | 6* & below | 7* & below |
| New Rank | 6* | 7* | 8* |
| Requirements of Award | 300 APPV & 3600 ATNPV & 600 AGPV within program period | 600 APPV & 7500 ATNPV within program period | 600 APPV & 12000 ATNPV within program period |
| Award (USD) | \$ 100 | \$ 350 | \$ 500 |

Special Award Advance Payment

PROGRAM PERIOD: Jan - Jun 2022 (6 business months)

WHO CAN PARTICIPATE : All Honorary Rank DS, registered in Europe Region (incl. UA)

General QUALIFICATION REQUIREMENT: monthly (all 6 months) rank active, according to the structure rank (*GL and Director are assessed as GL)

Special QUALIFICATION REQUIREMENT & Award:

DS need to have the following performances, for any **3 months** in the program period

| Rank | Network Requirement | GPV | Award |
|--------------|----------------------------|-----------------|--------------|
| BL | 2 × 8* with 5 000PV | 1 000 PV | 3 000 |
| SL | 3 × 8* with 5 000PV | 1 000 PV | 4 000 |
| GL and above | 4 × 8* with 5 000PV | 1 000 PV | 5 000 |

Notes: 1. These are the Pre-Payment for the “Luxury Car Award (30,000 USD)” and “Luxury Villa Award (500,000 USD)” of TIENS Standard Compensation Plan (Europe Region). These awards need to be deducted when the Distributors qualify the Special Award from the standard Compensation Plan in the future.

2. Eligibility: Bronze Lions and Silver Lions accumulated < \$30,000, Gold Lions accumulated < \$50,000, Star Gold and above accumulated < \$100,000



Questions to Special Award Advance Payment

- What is actually the “Special QUALIFICATION REQUIREMENT”?

*In order to win the program, you are required to meet both the General AND Special qualification requirements within the program period; which means to have **monthly** structure rank activity and **any three months** with the extra network requirements*

- I upgrade from 8* to BL structurally in May 2022, am I eligible for the program?

Unfortunately No, in order to win the program, you have to be at least BL before April 2022

- I upgrade from 8* to BL structurally in April 2022, what are the requirements and award for me

General requirements: Jan-Mar: 8 active; Apr-Jun: BL active*

Special requirements:

- *three months 2 × 8* with 5 000PV during Apr-Jun*

*Award: **3 000 USD***

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Questions to Special Award Advance Payment

- I upgrade from BL to SL structurally in May 2022, what are the requirements and award for me?

General requirements: Jan-Apr: BL active; May-Jun: SL active

Special requirements:

- *three months $2 \times 8^*$ with 5 000PV during Jan-Apr OR*
- *two months $2 \times 8^*$ with 5 000PV during Jan-Apr and one month $3 \times 8^*$ with 5 000PV during May-Jun OR*
- *one month $2 \times 8^*$ with 5 000PV during Jan-Apr and two months $3 \times 8^*$ with 5 000PV in May and Jun*

Award: 3 500 USD

- I upgrade from SL to GL structurally in May 2022, what are the requirements and award for me?

General requirements: Jan-Apr: SL active; May-Jun: GL active

Special requirements:

- *three months $3 \times 8^*$ with 5 000PV during Jan-Apr OR*
- *two months $3 \times 8^*$ with 5 000PV during Jan-Apr and one month $4 \times 8^*$ with 5 000PV during May-Jun OR*
- *one month $3 \times 8^*$ with 5 000PV during Jan-Apr and two months $4 \times 8^*$ with 5 000PV in May and Jun*

Award: 4 500 USD

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Questions to Special Award Advance Payment

- I am a Silver Lion and have accumulatively received the Special Award of 28 000USD in the past. Am I still eligible to qualify for this Incentive? If yes, how much can I get?

yes, you are also eligible to qualify it. If you qualified the Silver Lion Award of this incentive, you could receive the difference between the threshold of \$30 000 and accumulated \$28 000 = \$30 000 - \$28 000=\$2 000

Award: 2 000 USD

- I am a Star Gold Lion and have accumulatively received the Special Award of 95 000USD in the past. Am I still eligible to qualify for this Incentive? If yes, how much can I get?

yes, you are also eligible to qualify it. If you qualified the Gold Lion and above Award of this incentive, you could receive the 5 000USD, as your accumulated \$95 000 + \$5 000 = \$ 100 000 does not exceed the threshold of \$100 000.

Award: 5 000 USD

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Questions to Special Award Advance Payment

- I own a Star Gold Lion rank structurally, but I can only be active as a Gold Lion monthly, am I eligible for the program?

Yes, Star Gold Lion will be assessed as GL.

- I own a Director rank structurally, but I can only be active as a Star Gold Lion monthly, am I eligible for the program?

Yes, GL and above will be assessed as GL.

- I own a Gold Lion rank structurally, but I can only be active as a Silver Lion monthly, am I eligible for the program?

Unfortunately No, you have to activate your structure rank monthly, in order to win the award.

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