

TIENS E-CAR INCENTIVE

Round 2



Drive environmentally friendly electric car



Join Tiens E-CAR Incentive Programme



Win financing Award to get you started





Get

between

\$6,000 to \$12,000 And enjoy driving a NIO CAR for up to 12 months!











E-CAR AWARD

INCENTIVE PERIOD

April - September 2023 (6 months)

PAYMENT PERIOD

November 2023 - October 2024 (max 12 months)

WHO CAN PARTICIPATE

The programme is open to all Tiens Members Registered in Tiens Europe Region, including Ukraine.

IMPORTANT NOTES

if Star-GL upgrade to Director, they only need to keep monthly Director activity after upgrading, to receive the award.

The case where 1-Star Gold Lion upgrade to 2-Star Gold Lion will not be treated as rank upgrade.

Rank advancement refers to the upgrading of structure and activity at the same time.

One Distributor ID can obtain only one award.



achieve accumulative sum in period

PERIOD 2

Oct 2023 -Mar 2024

achieve on monthly basis

30,000 ATNPV

Total network PV accumulation required in qualification period (6-months add-up)

PERSONAL PV

100 PV

Purchase 100PPV under your Membership ID per month

15,000 AGPV

Total Group PV accumulation required in qualification period (6-months add-up)

TNPV

3,000 TNPV

Accumulate 3,000 Total Network PV in a month



6 months luxury NIO electric car rent cost worth

6,000 USD



achieve accumulative sum in period

PERIOD 2

Oct 2023 -Jun 2024

achieve on monthly basis

50,000 ATN PV

Total network PV accumulation required in qualification period (6-months add-up)

PERSONAL PV

200 PV

Purchase 200 PPV under your Membership ID per month

25,000 AGPV

Total Group PV accumulation required in qualification period (6-months add-up)

TNPV

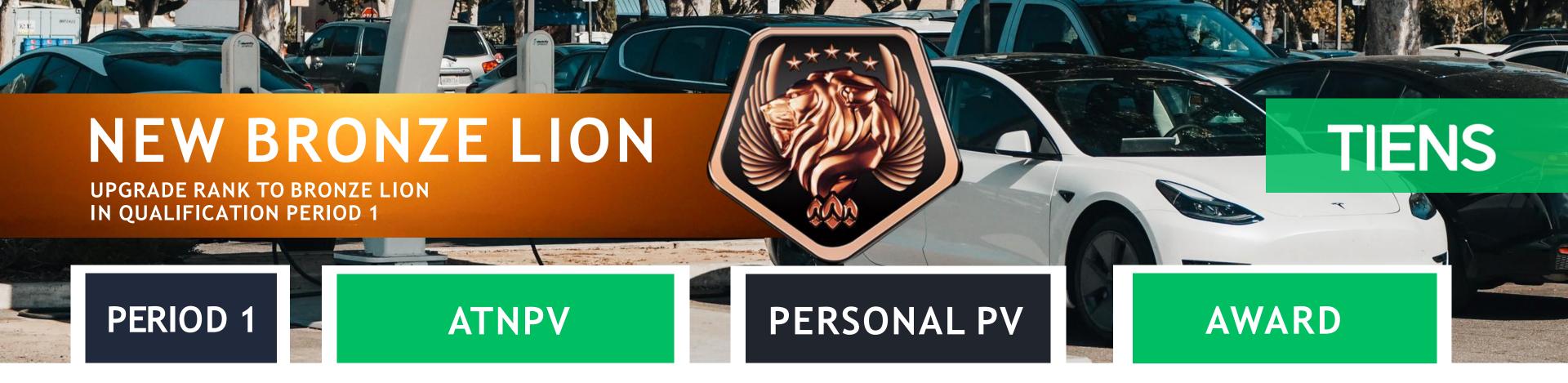
5,000 TN PV

Accumulate 5,000 Total Network PV in a month



9 months luxury NIO electric car rent cost worth

9,000 USD



Accumulation minimum

PERIOD 2

Oct 2023 -Sep 2024

achieve on monthly basis

ACTIVE BL RANK

/monthly

100,000 ATN PV

STRUCTURE

10,000 TN PV

+ ACTIVE Bronze Lion RANK /monthly

200 PPV

PERSONAL PV

200 PPV



12 months luxury NIO electric car rent cost worth

12,000 USD

NEW SILVER LION **UPGRADE RANK TO SILVER LION** IN QUALIFICATION PERIOD 1

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PERIOD 1

ATNPV

PERSONAL PV

AWARD

Apr - Sep 2023

> Accumulation minimum

PERIOD 2 STRUCTURE

Oct 2023 -**Sep 2024**

achieve on monthly basis **ACTIVE SL RANK** /monthly

120,000 ATN PV

15,000 TN PV

+ ACTIVE Silver Lion RANK /monthly

200 PPV

PERSONAL PV

200 PPV



12 months luxury NIO electric car rent cost worth

12,000 USD



Accumulation minimum

PERIOD 2

Oct 2023 -Sep 2024

achieve on monthly basis

ACTIVE GL RANK
/monthly

150,000 ATN PV

STRUCTURE

20,000 TNPV

+ ACTIVE Gold Lion RANK /monthly

200 PPV

PERSONAL PV

200 PPV



12 months luxury NIO electric car rent cost worth

12,000 USD

NEW STAR GOLD LION & above

UPGRADE RANK TO the Star GOLD LION or above IN QUALIFICATION PERIOD 1



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PERIOD 1

ATNPV

PERSONAL PV

AWARD

Apr - Sep 2023

Accumulation minimum

PERIOD 2

Oct 2023 -Sep 2024

achieve on monthly basis

ACTIVE Star GL RANK /monthly

180,000 ATN PV

STRUCTURE

25,000 TNPV + ACTIVE Gold Lion RANK /monthly **200 PPV**

PERSONAL PV

200 PPV



12 months luxury NIO electric car rent cost worth

12,000 USD







INCENTIVE | ROUND 2

RULES

TIENS

E-CAR INCENTIVE 2023 RULES



- The qualification period lasts from April 2023 and runs to September 2023.
- Only Distributors who meet the requirements during the qualification period are eligible to receive the awards.
- The payment period lasts from Oct 2023 to Sep 2024 and is eligible only for the qualified Distributors from period 1. Those qualified DS who meet the monthly payment requirements will get monthly rewards towards car rental (subscription).
- This E-Car Award Program cannot be combined with the "Special Award Advanced Payment" from the first half of 2023, and the winners for both programmes can choose which one to get. This program is not open to the winners (8 stars and above awards) of 2022 car award program.
- Prizes for this program are the Advanced payment of TIENS Special Award and will only be paid in the form of rental for Electric Car (NIO); not payable in cash.
- The value of the E-Car Prize paid to its winner will be deducted from the Special Award Payment when the advanced awardee is qualified and eligible to receive it from TIENS Standard Compensation Plan.



BUSIENSS PARTNERSHIP BENEFITS



TIENS DS and staff will get on NIO 7 series:

- **√** 10% discount on rent subscription
- 4% discount on purchase and leasing
- The opportunity to use NIO House facility for business meetings

